



TMH awards South Africa's company SME Exports the supply of HVAC systems for Egypt passenger coaches

11 December 2019 – TMH International has awarded SME Exports, a South African company, the supply of 800 HVAC systems for passenger coaches being manufactured for the Egypt National Railways. This order, worth over €30M, introduces the SA entity into a big global supply chain market. SME Exports is a leader in the supply of HVAC systems to South Africa and most recently to Botswana.

"This marks a significant milestone for South Africa's supplier industry as getting into a global supply chain opens massive growth and improved expertise opportunities. A company that supplies high quality products to the industry, deserves the recognition and inclusion into a global project," said Jerome Boyet CEO at TMH Africa.

SME Exports will deliver HVAC equipment to Russia and Hungary, where half of the coaches will be manufactured. As part of this multi-country project, SME Exports will localize part of its production in Hungary and provide warranty and commissioning support to Egypt. The actual production of passenger coaches is currently under way at Tver Carriage Works Plant in Russia.

"At TMH International, we aim at developing rail industrial ecosystems together with global and local suppliers. We look forward to working with SME Exports, as a model of cross-country cooperation between South Africa, Egypt, Hungary and Russia, benefiting to all parties," said Martin Vaujour, CEO at TMH International.

"We are grateful for the opportunity to showcase South Africa's expertise on a global project and we believe this project is in line with enabling the Africa Free Trade Area agreement," said Johan Pienaar Managing Director at SME Export.

SME Exports product line includes modular and integrated designs for driver cabs and coaches, AC and DC directly or inverter powered units in both adversely dusty extreme 65°C temperature mining environments, as well as fine polished units for luxury 5-star coaches.

In September 2018, TMH was awarded the supply of 1,300 passenger coaches for Egypt, the biggest ever rolling stock contract in the country. According to the terms of the contract, 800 coaches will be equipped with HVAC, the remaining ones with forced ventilation systems.

TMH is present in South Africa through its subsidiary TMH Africa since 2018. The company employs over 200 people in its facility in Boksburg for the manufacturing of rail rolling stock.

About TMH

JSC “Transmashholding” (TMH) is the largest railroad and urban transport manufacturer in Russia. The company is among the largest rolling stock manufacturers in the world. Transmashholding is a core of a group that creates modern integrated transportation products that include development and manufacturing of rolling stock, its maintenance and repairs, digital technologies for production and operation, and traffic control systems.

TMH strives for a safe and comfortable environment for passengers, efficiency and profitability for the freight transportation. Its strategy of international presence is based on its Russian experience and technologies, which are used to improve national transportation industry in other countries.

About TMH International

TMH International is an industrial investor, supporting the revitalization of the rail industry in the countries where it is present. TMH International acts as an open-sourced technology partner, providing rail services and rolling stock relying on the local supply chain. Headquartered in Zug (Switzerland), TMH International employs around 300 people and is active in Argentina, Cuba, Egypt, Kazakhstan, South Africa and Central Europe. TMH International is member of the TMH Group, the largest rail services and rolling stock manufacturer in Russia and CIS. TMH is a 100% private company. It counts over 100,000 employees and recorded €4.5Bn sales in 2018.

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